

## Fostering Agricultural Markets Activity II (FARMA II)

*This assistance is from the American and Swedish people*

### **Request for Quotation: Organization of study visits to Slovenia**

Project USAID/Sweden FARMA II is aimed at development of agri-food sector in BiH and is providing support to the sectors of dairy, poultry, fruits and vegetables, medicinal and aromatic plants and beekeeping. The project is providing technical and financial support to organizations from the private sector, and cooperates with public sector in order to achieve necessary regulatory changes in cases when regulations restrict agricultural development.

Potential service providers related to organization of study visits to Slovenia (for producers from dairy and poultry sector) are expected to submit their quotations based on the following parameters:

#### **1. Study visit version 1**

Education of farmers in the area of raw milk production: feeding of milking cows, housing and animal welfare in accordance to the EU standards, production of voluminous feed, ecological standards in milk production, Nitrates Directive principles. During the program visits to at least 4 farms for raw milk production should be organized in order to gain practical knowledge. Total duration of the study trip: 3 days (2 overnights).

#### **2. Study visit version 2**

Education in the area of milk processing (cheese production): cheese production technology, hygiene standards in cheese production in line with the EU practices, branding and cheese packaging. Visits to at least 4 small cheese factories should be organized in order to gain practical knowledge. Total duration of the study trip: 3 days (2 overnights).

#### **3. Study visit version 3**

Education in the area of milk processing (cheese production): cheese production technology, hygiene standards in cheese production in line with the EU practices, branding and cheese packaging. Visits to at least 2 small cheese factories should be organized in order to gain practical knowledge. Total duration of the study trip is 1 day (no overnight).

#### **4. Study visit version 4**

Study visit to agricultural fair AGRA, Gornja Radgona. During the study visit it is necessary to organize education of farmers in the area of housing and welfare of animals in line with the EU standards and waste management in accordance with Nitrate Directive. Education is for combined group of representatives from the dairy and poultry

sectors. Visits to at least 2 farms (one farm for dairy sector and one farm for poultry sector) should also be organized as a part of this study tour. Total duration: 3 days (2 overnights).

Number of participants for study visits 1, 2 and 4 is 20-25 participants. For the study visit version 3 (one-day trip for cheese producers) the expected number is 10-12.

**The quotation should include:**

- Total costs for organization for each of planned study visits per details listed above;
- Provisional visits programs for organization of each study visit, as well as CVs of key lecturers that will be involved in trainings and organization of visits to farms, cheese factories and fairs.

**The quotation should not include costs** for fair tickets, transportation, hotel lodging and meals during the study visit.

By the end of 2018, USAID/Sweden FARMA II expects to organize 2 study visits for farmers, one of each for cheese producers (one-day visit + three-day visit), and 1 visit to fair AGRA with educational program. Number of visits can be changed.

The quotation **should be submitted by June 7, 2018**, at the latest, in English or one of BiH languages via email [info@farmabih.ba](mailto:info@farmabih.ba).

This call is intended for organizations/companies (not for individuals). Together with the offer please submit short description of the provider with described experience in organization and provision of education service from requested topics in the last 5 years, as well as reference list of clients. Costs in the quotation should be listed in EUR currency and should include all expenses (VAT if applicable).