

## Fostering Agricultural Markets Activity II (FARMA II)

*This assistance is from the American and Swedish people*

### **Request for Quotation: Organization of study visits for advisors**

Project USAID/Sweden FARMA II is aimed at development of agri-food sector in BiH and is providing support to the sectors of dairy, poultry, fruits and vegetables, medicinal and aromatic plants and beekeeping. The project is providing technical and financial support to organizations from the private sector, and cooperates with public sector in order to achieve necessary regulatory changes in cases when regulations restrict agricultural development.

Potential service providers related to organization of study visits to Slovenia (for agricultural advisers from the public sector) are expected to submit their quotations based on the following parameters:

#### **1. Module 1: Livestock and farming**

This module should cover three areas: (I) Nutrition of milking cows (including topics: Balancing the meals; Effect of meals on milk quality; Proteins in cow nutrition – standardization of degradable and non-degradable protein; etc.), (II) Production of animal feed (Storing silage and hay; Quality of silage and hay; Facilities for silage and hay; Losses of silage and hay; Mechanization for preparation for use of silage and hay), and (III) Cheese production. During the study visit, combined theoretical and practical work with smaller group of advisers is expected. The total duration of the study trip is 5 days (4 overnights).

#### **2. Module 2: Beekeeping**

Educations in the area of beekeeping should include topics such as organic production in beekeeping, conventional beekeeping, introducing HACCP system in beekeeping, and similar. The total duration of the study trip is 5 days (4 overnights).

#### **3. Module 3: Plant health protection**

The observed model should cover following topics: Organic protection of vegetables (in open and greenhouses); Suppression of the most important plant diseases and pests in production of fruit, farming and vegetable production; Financing the solution of economically harmful organisms; Equipment for application of pesticides (calibration, maintenance and preparation of sprayers); Protective equipment (personal) used when applying pesticides; and similar. The total duration of the study trip is 5 days (4 overnights).

#### **4. Module 4: Harvesting, storage and packaging of fruit and vegetables**

This module should cover the following topics: Contemporary procedures and mechanized harvest of fruits and vegetables; Suppression of the most important physiological, microbiological and pests in stored fruit and vegetable; Packaging; Cold storages – fruit

and vegetable storage; use of products that improve storage capability of products – fruits and vegetables, etc. The total duration of the study trip is 5 days (4 overnights).

#### **5. Module 5:**

Study visit to Agricultural Fair AGRA, Gornja Radgona. The aim of this study tour is to familiarize with new technologies and trends in primary agricultural production and processing of products. In addition, through this module participants should be familiarized with the functioning and operation of professional services in Slovenia, as well as with EU legislation relevant for the agricultural sector and the work of advisory services in BiH. The total duration of the study trip is 3 days (2 overnights).

The number of participants for modules 1-4 will be 5 advisors, while the expected number of advisors for module 5 is 20.

#### **The quotation should include:**

- Total costs for organization for each of planned study visits per details listed above;
- For module number 5, the cost of fair entrance ticket per one advisor should be listed separately;
- Provisional visits program for organization of each module of study visit, as well as CVs of key lecturers that will be involved in trainings and organization of visits to farms, cheese factories and fairs.

**The quotation should not include costs** for fair tickets, transportation, hotel lodging and meals during the study visit.

By the end of 2018 (and possibly in 2019), USAID/Sweden FARMA II expects to organize study visits for mentioned modules for selected advisors, with possible participation of private sector representative for some modules.

The quotation **should be submitted by August 13, 2018 at 3:00pm**, at the latest, in English or one of BiH languages via email [info@farmabih.ba](mailto:info@farmabih.ba).

This call is intended for organizations/companies (not for individuals). Together with the offer please submit short description of the provider with described experience in organization and provision of education service from requested topics in the last 5 years, as well as reference list of clients. Costs in the quotation should be listed in EUR currency and should include all expenses (VAT if applicable).